

Message Text

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17

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W
----- 011672

R 150800Z MAR 76
FM AMCONSUL IBADAN
TO USDOC WASHDC
INFO SECSTATE WASHDC 2091
AMEMBASSY LAGOS
AMCONSUL KADUNA

UNCLAS IBADAN 0177

E.O. 11652: N/A
TAGS: BEXP, NI
SUBJ: AMOFFICE TECH ALTERNATIVES

REF: USDOC 3666

1. POST HAS CONDUCTED INFORMAL CANVASS OF TEN LOCAL
COMPANIES. PRODUCTS WITH THE MOST APPEAL AS FOLLOWS:

SIC NO.
35720XX TYPEWRITERS
3574XXX CALCULATING AND ACCOUNTING MACHINES
35793XX DUPLICATING MACHINES

38612XX PHOTOCOPYING MACHINES
35794XX DICTATING, TRANSCRIBING, AND RECORDING MACHINES
3662310 INTERCOMMUNICATION EQUIPMENT

2. A CONSIDERABLE OPPORTUNITY FOR SALES OF BUSINESS
EQUIPMENT IN THIS AREA IS CATERING TO THE NEEDS OF THE
NEWLY FOUNDED OGUN AND ONDO STATE GOVERNMENTS. PURCHAS-
ING HAS ALREADY BEGUN AND SHOULD INTENSIFY AFTER PRE-
SENTATION OF BUDGETS APRIL 1. PROPOSED DATE OF SEMINAR
MAY BE A LITTLE LATE TO TAKE FULL ADVANTAGE OF THIS
OPPORTUNITY. POST THEREFORE REQUESTS COMMERCE PROVIDE
TENTATIVE LIST OF SEMINAR PARTICIPANTS ASAP SO THAT WE
MAY DISTRIBUTE THIS TO THE NEW STATE GOVERNMENTS. ALSO
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REQUEST THAT INTERESTED FIRMS PROVIDE US WITH WHATEVER

SALES MATERIAL POSSIBLE.

3. PLAN TO HOLD SEMINAR IN USIS AUDITORIUM. USIS CAN
PROVIDE FILM AND SLIDE PROJECTION, HALF INCH VIDEO
TAPE REEL TO REEL PLAYER, AND TAPE RECORDING/PLAYING
FACILITIES. THEY WILL ALSO ASSIST WITH SEMINAR PROMOTION.
BARR

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Message Attributes

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Channel Indicators: n/a
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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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